## EXHIBIT 222 REDACTED

## DRX Unified Yield Management Strategy Review

July 9, 2018

## Header Bidding undermines some of our core principles for 3P yield

- 1. Platform strength: HB technology makes third party yield solutions more attractive, undermining the value of DRX as a must-call platform
- 2. Fair access for Google demand: HB takes some auction logic outside DFP; sometimes resulting in unfair competition (inflated value CPMs)
- Increase revenue: HB takes some transactions away from DRX pipes, even when same demand is available on DRX
- Ecosystem visibility: By moving auction logic outside DFP, HB reduces our ability to gain a comprehensive understanding of the 3P ecosystem

## Why do pubs set up higher floors on AdX?

- 1. Global Bernanke subsidizes pubsiwho set higher floors on AdX in general, which could be a factor
- Pubs set different floors for the same buyer on different exchanges to simulate a real-time waterfall and soft floor the buyers (like DBM), and AdX primarily bears the brunt of these higher floors
- Pubs have the perception that undesirable ads on AdX is correlated with low CPMs, and setting higher floors will "protect" them
- 4. Pubs have been willing to tolerate some revenue loss in exchange for reduced dependence on Google as a whole

